

CAGE Code: 5J3B0

DUNS: 830931510

Partners and Affiliates:

- ◆ QuantumSix, Inc.
- ◆ Woolpert, Inc.
- ◆ Interfacing Technologies, Inc.
- ◆ OptiSource Solutions, LLC
- ◆ SigmaFlow, Inc.

Sample Projects:

- ◆ Parkland Hospital Systems - IT Sourcing Strategy, Txn Mgmt
- ◆ CVS Pharmacy - Application Requirements, Sourcing Strategy, Txn Mgmt
- ◆ Colorado DNR - Engineering Assessment
- ◆ State of Colorado OIT - WAN Requirements
- ◆ Acadia Enterprises - Product/Service Delivery Model Design
- ◆ Western Disposal: Customer Service and Marketing Assessment/Process Improvement
- ◆ Heineken - ERP Sourcing Strategy and Implementation
- ◆ Astra Zeneca - Application Portfolio Analysis, Sourcing Strategy, Txn Mgmt
- ◆ Tate & Lyle - SAP Implementation Service Provider Selection and Contract Negotiations, Contract Renegotiations
- ◆ Tate & Lyle - Supplier Management Organization and Process Design
- ◆ Entergy - Divestiture Support, Operations Startup, Transaction Management
- ◆ NV Energy - Strategic Sourcing Program, Inventory Reduction
- ◆ Petrom - Supply Chain Lean Assessment/Optimization
- ◆ Duke Energy - Divestiture Support, Transaction Management, Contract Negotiations for Systems and Network Infrastructure
- ◆ Arapahoe County Co - IT Assessment, Public Works Assessment
- ◆ Denver Water - Warehousing Assessment and Strategy

NAICS Codes:

- ◆ 541611
- ◆ 541612
- ◆ 541613
- ◆ 611430

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Certifications / Licenses/ Registrations

- Certified Woman Owned Business (WBENC)
- GSA MOBIS Schedule Sin 874-1 874-6
- ITIL and PMI certified personnel
- Six Sigma and Lean certified personnel
- Experienced with MBO, CPI, CMM, CMMI, ISO and TQM Management Strategies
- Certified Procurement Professionals (CPSM)

Core Capabilities

◆ IT and Shared Services Strategy

- IT and Shared Services: Assessment, Strategy, Service Delivery Model, Comparative Analysis
- Application Portfolio: Assessment, Analysis, Rationalization and Outsourcing Strategy
- Applications and Systems Usability Analysis, Process Efficiency
- Stakeholder Analysis: Voice of the Customer, Interviews, Focus Groups, Surveys
- Balanced Scorecard: Design, Development and Implementation

◆ Strategic Sourcing and Supply Chain

- IT Infrastructure and Systems Outsourcing: Requirements Definition, Strategy, Tactical Approaches, Transaction Management and Supplier Selection
- Outsourcing Contracts: Due Diligence, Contract Negotiations, Dispute Resolution
- Outsourcing Contracts: Service Level and Pricing Negotiations
- Sourcing Management: Strategy, Governance Process Design, Contract Management
- e Procurement Solutions: Requirements, Software Selection and PMO
- Supply Chain: Lean Assessments, Benchmarking and Cost Savings Opportunities
- Inventory Optimization: Assessment and Modeling, Cost Reduction Strategies

◆ Process Improvement Initiatives

- Process Assessments and Reengineering: ITIL, Governance, Business Processes
- Lean and Six Sigma: Continuous Improvement Initiatives Design, PMO, and Training

◆ Organizational Effectiveness

- Organization: Assessment, Design, Skills Assessment, Transformation
- Transformation: Strategy, Program and Project Management
- Change Management: Communications, User Adoption for Technology
- Training Development and Delivery: Leadership, Governance, Sourcing

